

The original disclosure in Japanese was released on September 14, 2022.

Translation

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In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

**Non-consolidated Financial Results
for the Fiscal Year Ended July 31, 2022
[Japanese GAAP]**



September 14, 2022

Company name: PLANET, INC.

Stock exchange listing: Tokyo Stock Exchange (Standard Market)

Code number: 2391

URL: <https://www.planet-van.co.jp/english/>

Representative: Masakatsu Tagami, President and Chief Executive Officer

Contact: Wataru Kawamura, Director and Executive Officer

Phone: +81-3-5962- 0811

Scheduled date of Annual General Meeting of Shareholders: October 25, 2022

Scheduled date of filing annual securities report: October 25, 2022

Scheduled date of commencing dividend payments: October 26, 2022

Availability of supplementary briefing material on annual financial results: No

Schedule of annual financial results briefing session: Scheduled (for investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Financial Results for the Fiscal Year Ended July 31, 2022 (August 1, 2021 to July 31, 2022)

(1) Operating Results (% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended								
July 31, 2022	3,130	2.1	705	0.0	732	0.8	526	5.6
July 31, 2021	3,066	0.5	705	(3.3)	726	(2.9)	498	12.8

	Basic earnings per share	Diluted earnings per share	Rate of return on equity	Ordinary profit to total assets	Operating profit to net sales
	Yen	Yen	%	%	%
Fiscal year ended					
July 31, 2022	79.34	—	10.5	12.1	22.5
July 31, 2021	75.12	—	10.8	13.1	23.0

(Reference) Equity in earnings (losses) of affiliates: Fiscal year ended July 31, 2022: ¥3 million

Fiscal year ended July 31, 2021: ¥(16) million

(2) Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of July 31, 2022	6,273	5,161	82.3	778.37
As of July 31, 2021	5,819	4,833	83.0	728.86

(Reference) Equity: As of July 31, 2022: ¥5,161 million

As of July 31, 2021: ¥4,833 million

(3) Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
As of July 31, 2022	Millions of yen 689	Millions of yen (214)	Millions of yen (278)	Millions of yen 2,691
As of July 31, 2021	779	(243)	(275)	2,496

2. Dividends

	Annual dividends					Total dividends	Payout ratio	Dividends to net assets
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended July 31, 2021	—	20.50	—	21.00	41.50	275	55.2	5.9
Fiscal year ended July 31, 2022	—	21.00	—	21.00	42.00	278	52.9	5.6
Fiscal year ending July 31, 2023 (Forecast)	—	21.00	—	21.50	42.50		57.5	

3. Financial Results Forecast for the Fiscal Year Ending July 31, 2023 (August 1, 2022 to July 31, 2023)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
First half	1,585	2.1	300	(15.0)	305	(15.8)	210	(14.4)	31.67
Full year	3,200	2.2	705	(0.1)	720	(1.7)	490	(6.9)	73.90

* Notes:

(1) Changes in accounting policies, changes in accounting estimates and retrospective restatement

- 1) Changes in accounting policies due to revision of accounting standards: Yes
- 2) Changes in accounting policies other than 1) above: No
- 3) Changes in accounting estimates: No
- 4) Retrospective restatement: No

(2) Total number of issued shares (common shares)

- 1) Total number of issued shares at the end of the period (including treasury shares):

July 31, 2022: 6,632,800 shares

July 31, 2021: 6,632,800 shares

- 2) Total number of treasury shares at the end of the period:

July 31, 2022: 1,916 shares

July 31, 2021: 1,912 shares

- 3) Average number of shares during the period:

Fiscal year ended July 31, 2022: 6,632,885 shares

Fiscal year ended July 31, 2021: 6,630,888 shares

* These financial results are outside the scope of audit by certified public accountants or an audit firm.

(Note on forward-looking statements)

The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions deemed reasonable, and are not intended to be construed as assurance that they will be accomplished in the future. Actual results may differ significantly from these forecasts due to a wide range of factors.

(1) Balance Sheet

(Thousands of yen)

	Fiscal year ended July 31, 2021 (as of July 31, 2021)	Fiscal year ended July 31, 2022 (as of July 31, 2022)
Assets		
Current assets		
Cash and deposits	2,526,518	2,721,958
Accounts receivable - trade	488,670	507,077
Prepaid expenses	9,898	11,883
Other	14,332	13,679
Allowance for doubtful accounts	(100)	(100)
Total current assets	3,039,320	3,254,498
Non-current assets		
Property, plant and equipment		
Buildings	41,222	41,222
Accumulated depreciation	(36,369)	(37,201)
Buildings, net	4,853	4,021
Tools, furniture and fixtures	38,085	29,905
Accumulated depreciation	(25,726)	(21,394)
Tools, furniture and fixtures, net	12,359	8,510
Total property, plant and equipment	17,212	12,532
Intangible assets		
Software	371,965	378,819
Software in progress	99,522	193,897
Telephone subscription right	1,383	1,383
Total intangible assets	472,871	574,099
Investments and other assets		
Investment securities	1,144,694	1,106,862
Shares of subsidiaries and associates	872,494	1,043,087
Leasehold and guarantee deposits	55,844	55,844
Insurance funds	177,837	192,579
Other	39,416	34,248
Allowance for doubtful accounts	(18)	—
Total investments and other assets	2,290,268	2,432,621
Total non-current assets	2,780,352	3,019,253
Total assets	5,819,673	6,273,752

(Thousands of yen)

	Fiscal year ended July 31, 2021 (as of July 31, 2021)	Fiscal year ended July 31, 2022 (as of July 31, 2022)
Liabilities		
Current liabilities		
Accounts payable - trade	151,781	157,794
Accounts payable - other	74,049	154,954
Accrued expenses	22,993	23,809
Income taxes payable	143,711	128,692
Accrued consumption taxes	27,475	14,172
Provision for bonuses	25,497	26,130
Provision for bonuses for directors (and other officers)	34,000	37,000
Other	22,708	23,491
Total current liabilities	502,216	566,045
Non-current liabilities		
Deferred tax liabilities	14,500	40,094
Provision for retirement benefits	240,112	252,367
Provision for retirement benefits for directors (and other officers)	219,325	243,300
Asset retirement obligations	10,497	10,675
Total non-current liabilities	484,435	546,438
Total liabilities	986,652	1,112,483
Net assets		
Shareholders' equity		
Share capital	436,100	436,100
Capital surplus		
Legal capital surplus	127,240	127,240
Total capital surplus	127,240	127,240
Retained earnings		
Legal retained earnings	18,700	18,700
Other retained earnings		
General reserve	950,000	990,000
Retained earnings brought forward	2,795,274	3,002,893
Total retained earnings	3,763,974	4,011,593
Treasury shares	(1,788)	(1,793)
Total shareholders' equity	4,325,526	4,573,139
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	507,494	588,128
Total valuation and translation adjustments	507,494	588,128
Total net assets	4,833,021	5,161,268
Total liabilities and net assets	5,819,673	6,273,752

(2) Statement of Income

(Thousands of yen)

	Fiscal year ended July 31, 2021 (August 1, 2020 to July 31, 2021)	Fiscal year ended July 31, 2022 (August 1, 2021 to July 31, 2022)
Net sales		
Sales on edi business	2,806,055	2,874,629
Sales on database business	250,324	251,357
Sales in other businesses	10,612	4,960
Total net sales	3,066,992	3,130,947
Cost of sales		
Cost of sales on edi business	921,134	894,577
Cost of sales on database business	127,661	147,361
Cost of sales in other businesses	14,262	13,543
Total cost of sales	1,063,059	1,055,482
Gross profit	2,003,933	2,075,464
Selling, general and administrative expenses		
Salaries, allowances and bonuses	423,157	431,453
Provision for bonuses	25,497	26,130
Retirement benefit expenses	44,314	29,104
Remuneration for directors (and other officers)	173,418	191,718
Provision for bonuses for directors (and other officers)	34,000	37,000
Provision for retirement benefits for directors (and other officers)	23,675	25,725
Legal welfare expenses	71,667	74,237
Administrative outsourcing expenses	20,968	23,153
Rent expenses on real estate	73,005	70,647
Rent expenses	6,999	8,400
Communication expenses	10,367	11,707
Travel and transportation expenses	2,822	5,036
Advertising expenses	45,692	51,089
Depreciation	31,190	25,954
Provision of allowance for doubtful accounts	18	—
Outsourcing expenses	75,110	88,742
Other	236,706	269,893
Total selling, general and administrative expenses	1,298,611	1,369,995
Operating profit	705,321	705,468
Non-operating income		
Interest income	23	25
Dividend income	6,489	8,158
Interest on securities	10,612	12,455
Miscellaneous income	4,241	6,090
Total non-operating income	21,367	26,730

(Thousands of yen)

	Fiscal year ended July 31, 2021 (August 1, 2020 to July 31, 2021)	Fiscal year ended July 31, 2022 (August 1, 2021 to July 31, 2022)
Ordinary profit	726,688	732,199
Extraordinary income		
Gain on sale of investment securities	—	28,000
Total extraordinary income	—	28,000
Extraordinary losses		
Loss on retirement of non-current assets	4,267	1,256
Total extraordinary losses	4,267	1,256
Profit before income taxes	722,421	758,942
Income taxes - current	244,865	242,785
Income taxes - deferred	(20,523)	(9,959)
Total income taxes	224,341	232,826
Profit	498,079	526,116

(3) Statement of Changes in Equity

Fiscal year ended July 31, 2021 (August 1, 2020 to July 31, 2021)

(Thousands of yen)

	Shareholders' equity						
	Share capital	Capital surplus		Legal retained earnings	Retained earnings		Total retained earnings
		Legal capital surplus	Total capital surplus		Other retained earnings	Retained earnings brought forward	
Balance at beginning of period	436,100	127,240	127,240	18,700	910,000	2,612,377	3,541,077
Changes during period							
Dividends of surplus						(275,182)	(275,182)
Provision of general reserve					40,000	(40,000)	—
Profit						498,079	498,079
Net changes in items other than shareholders' equity							
Total changes during period	—	—	—	—	40,000	182,896	222,896
Balance at end of period	436,100	127,240	127,240	18,700	950,000	2,795,274	3,763,974

	Shareholders' equity		Valuation and translation adjustments		Total net assets
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Total valuation and translation adjustments	
Balance at beginning of period	(1,788)	4,102,629	319,296	319,296	4,421,926
Changes during period					
Dividends of surplus		(275,182)			(275,182)
Provision of general reserve					
Profit		498,079			498,079
Net changes in items other than shareholders' equity			188,198	188,198	188,198
Total changes during period	—	222,896	188,198	188,198	411,094
Balance at end of period	(1,788)	4,325,526	507,494	507,494	4,833,021

Fiscal year ended July 31, 2022 (August 1, 2021 to July 31, 2022)

(Thousands of yen)

	Shareholders' equity						
	Share capital	Capital surplus		Legal retained earnings	Retained earnings		Total retained earnings
		Legal capital surplus	Total capital surplus		General reserve	Retained earnings brought forward	
Balance at beginning of period	436,100	127,240	127,240	18,700	950,000	2,795,274	3,763,974
Changes during period							
Dividends of surplus						(278,497)	(278,497)
Provision of general reserve					40,000	(40,000)	—
Profit						526,116	526,116
Purchase of treasury shares							
Net changes in items other than shareholders' equity							
Total changes during period	—	—	—	—	40,000	207,619	247,619
Balance at end of period	436,100	127,240	127,240	18,700	990,000	3,002,893	4,011,593

	Shareholders' equity		Valuation and translation adjustments		Total net assets
	Treasury shares	Total shareholders' equity	Valuation difference on available-for-sale securities	Total valuation and translation adjustments	
Balance at beginning of period	(1,788)	4,325,526	507,494	507,494	4,833,021
Changes during period					
Dividends of surplus		(278,497)			(278,497)
Provision of general reserve					
Profit		526,116			526,116
Purchase of treasury shares	(5)	(5)			(5)
Net changes in items other than shareholders' equity			80,633	80,633	80,633
Total changes during period	(5)	247,613	80,633	80,633	328,247
Balance at end of period	(1,793)	4,573,139	588,128	588,128	5,161,268

(4) Statements of Cash Flows

(Thousands of yen)

	Fiscal year ended July 31, 2021 (August 1, 2020 to July 31, 2021)	Fiscal year ended July 31, 2022 (August 1, 2021 to July 31, 2022)
Cash flows from operating activities		
Profit before income taxes	722,421	758,942
Depreciation	224,824	191,270
Increase (decrease) in allowance for doubtful accounts	18	(18)
Interest and dividend income	(6,512)	(8,184)
Loss (gain) on sale of investment securities	—	(28,000)
Decrease (increase) in trade receivables	(7,843)	(18,406)
Increase (decrease) in trade payables	1,099	6,013
Increase (decrease) in provision for bonuses	556	633
Increase (decrease) in provision for bonuses for directors (and other officers)	—	3,000
Increase (decrease) in provision for retirement benefits	40,633	12,255
Increase (decrease) in provision for retirement benefits for directors (and other officers)	21,725	23,975
Increase (decrease) in accounts payable - other	13,561	12,678
Increase (decrease) in accrued consumption taxes	(17,196)	(13,302)
Other, net	9,280	(14,088)
Subtotal	1,002,565	926,767
Interest and dividends received	17,395	20,551
Income taxes paid	(240,013)	(258,273)
Net cash provided by (used in) operating activities	779,947	689,046
Cash flows from investing activities		
Purchase of investment securities	(100,000)	(16,998)
Proceeds from redemption of investment securities	50,000	—
Proceeds from sale of investment securities	—	28,000
Purchase of software	(179,538)	(220,848)
Purchase of property, plant and equipment	(709)	—
Other, net	(13,180)	(4,988)
Net cash provided by (used in) investing activities	(243,428)	(214,835)
Cash flows from financing activities		
Dividends paid	(275,199)	(278,764)
Purchase of treasury shares	—	(5)
Net cash provided by (used in) financing activities	(275,199)	(278,770)
Net increase (decrease) in cash and cash equivalents	261,320	195,440
Cash and cash equivalents at beginning of period	2,235,197	2,496,518
Cash and cash equivalents at end of period	2,496,518	2,691,958